

MOZAMBIQUE PORTS AND RAILWAYS
PORTOS E CAMINHOS DE FERRO DE MOÇAMBIQUE, E.P.

Board of Directors
Procurement and Logistics Department

REQUEST FOR EXPRESSION OF INTEREST

PUBLIC TENDER Nº 07/DAL-CFM/2025 - Provision of Consultancy Services for the Project to Develop a Multi-User Floating Fuel Pier at the Port of Beira

1. BACKGROUND

The company **Mozambique's publicly owned Ports and Rail Company (CFM)** intends to develop a Multi-User Floating Fuel Pier at the Port of Beira, technically referred to as **Single Buoy Mooring (SBM) or Single Point Mooring (SPM)** in partnership with the private sector.

The project aims to increase the capacity of the Oil Terminal at the Port of Beira, allowing the berthing of deep-draft vessels with efficient, effective and safe handling of liquid fuels, benefiting not only the central region of the country, but also the Hinterland countries supplied by this Port. To implement this project, CFM intends to hire a consultant or a consortium of qualified, competent consultants with proven experience in designing, developing, and monitoring port infrastructure projects and in establishing public-private partnerships.

2. TENDER OBJECTIVE

The main objective of this consultancy service is to obtain specialized technical assistance in the selection of pre-qualified bidders for the shortlist and in the

subsequent evaluation of proposals and studies to be submitted by bidders, which will include technical, economic-financial, legal, and environmental aspects that will serve as the basis for contracting a private partner to participate in the execution of the aforementioned project, ensuring its technical, economic, environmental, and operational viability, based on international standards of quality, safety, and sustainability.

3. SUMMARY OF PROJECT SCOPE

The consultant or consortium of consultants to be hired will be responsible, among others, for carrying out the activities mentioned in each of the phases described below:

3.1 Phase 1: Design

- Analysis of the current situation of the Port of Beira in relation to, but not limited to, the capacity for reception and storage of fuel traffic demanded by the region;
- Market survey to estimate and identify potential stakeholders, incremental volumes of petroleum and map potential opportunities existing in the region;
- Collection of relevant technical, environmental, legal and financial *data for the expansion* of the capacity of the Oil Terminal at the Port of Beira;
- Identification, mapping and evaluation of project risks, including the matrix of responsibilities;
- Contacts with relevant interested parties, including regulators, potential partners, and other government agencies, with the support of CFM.

3.2 Phase 2: Definition of the Public-Private Partnership Model

- Development of a conceptual strategy for the establishment of the public-private partnership;
- Evaluation of concession models, and definition of the most appropriate model for CFM and for the country in general; and
- Identification of guarantees and risk mitigation mechanisms.

3.3 Phase 3: Technical Assistance in the Strategic Partner Contracting Phase.

- Preparation of tender documents;
- Conducting the technical visit and clarification of doubts to bidders during the tender phase;
- Evaluation of proposals submitted by bidders;
- Contract negotiation with the highest-ranked competitor; and
- Contract drafting.

3.4 Phase 4: Contract Works and Warranty Period

- Supervision of the contract works during the construction phase; and
- Supervision of the construction work during the warranty period.

It should be noted that the consulting services contract to be signed with the successful bidder will be structured in phases. Payment for the work performed will also be made in phases upon approval of the deliverables by the CFM. Failure to validate one of the project phases may result in the suspension or termination of the contract.

4. ELIGIBILITY CRITERIA

Consultants or consortiums of consultants interested in participating in the tender must cumulatively meet the following minimum requirements:

- Submit the commercial registration certificate and the respective permit or license that enables them to carry out commercial activities;;
- Submit a declaration attesting that the bidder has not defrauded any public institution or private company in Mozambique or anywhere else in the world;
- Submit a declaration attesting that there are no insolvency or judicial recovery processes against the company;
- Confirm not being in a conflict of interest, not being a user or potential user of the Beira Port Oil Terminal as a client (whether directly or indirectly) and not being

included in any blacklist by any public institution or private company in Mozambique or any other country;

- Submit a declaration attesting that the bidder does not hold any capital that is proven to originate from illegal activities;
- Submit clearance certificates from the National Institute of Social Security (INSS) and the Tax Authority attesting to compliance with current social security and tax legislation;
- Provide references from at least 03 clients for whom the bidder has successfully provided services similar to or exceeding the scope of this contract in the last 07 years;
- Submit the CVs of the key team attesting to their experience and qualification for performing recent work similar to or exceeding the scope of the tender and their proficiency in Portuguese and English; and
- Submit audited financial statements for the last 3 years, demonstrating the company's financial soundness.

5. SELECTION PROCEDURES

The selection of the consultant or consortium of consultants will be carried out in accordance with the Regulation for the Contracting of Public Works, Supply of Goods and Provision of Services of CFM, approved on November 26, 2024, available on the website: www.cfm.co.mz.

Three (3) to six (6) qualified consultants will be pre-qualified for the reception of the tender documents, based on the results of the evaluation of the documentation submitted by the bidders during the expression of interest phase.

6. SUBMISSION OF PROPOSALS

Expressions of interest must be submitted at the address indicated below, by 3:00 PM (local time) on September 12, 2025, with the following subject:

“Provision of Consultancy Services for the Project to Develop a Multi-User Floating Fuel Pier at the Port of Beira ”.

Expressions of interest submitted after the deadline will be disqualified.

7. FURTHER INFORMATION AND CLARIFICATIONS

Further information can be obtained at the following address, during normal business hours (Monday to Friday, from 07:30 AM to 05:00 PM):

Portos e Caminhos de Ferro de Moçambique, EP

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